

# 5 ways you should be leveraging Al for marketing

3 out of 4 B2B marketers are using GenAI tools <u>to</u> <u>improve content</u> – don't be left behind. Here are 5 areas where AI can help your message stand out:



### **INSPIRE CREATIVITY**

**71%** of AI use by marketers is to help <u>inspire creative thinking</u>

- Develop slogans, web page copy and social media posts
- Design logos and brand materials
- Convert text into images to find fresh uses for content

# CREATE HIGH-QUALITY CONTENT

- ✓ Draft content for multiple channels and audiences
- Design interactive videos, ads and audio content

76% of AI use by marketers <u>is for</u> <u>creating copy</u>

 Increase productivity to consistently get new content to customers

## TAILORED AD EXPERIENCES

**71%** 

of consumers <u>expect personalized</u> <u>interactions</u> from companies

- Analyze data to tailor ads to customer preferences
- Use interactive articles and videos to make personalized recommendations
- Customize email messages and social media posts

## BOLSTER BUSINESS STRATEGIES

<mark>89</mark>%

of marketers say <u>constant</u> <u>innovation is key</u> to staying competitive

#### Automate routine tasks to increase output

- Leverage predictive analytics for personalized offers using purchase history
- Use SEO optimization to deliver content to target audiences

 Increase purchase opportunities by reaching customers on more



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#### **DIAL-IN DELIVERY**

High performers fully <u>personalize</u> across **6 channels**, on average

- channels
- Leverage advanced analytics for precise customer segmentation
- Embed high-performing keywords to bring messaging to the right audiences



Reach out to Future B2B today to learn how your brand can benefit from our trusted B2B newsletters, custom content, events and more.

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