

5 ways you should be leveraging Al for marketing

3 out of 4 B2B marketers are using GenAI tools <u>to</u> <u>improve content</u> – don't be left behind. Here are 5 areas where AI can help your message stand out:



INSPIRE CREATIVITY

71% of AI use by marketers is to help <u>inspire creative thinking</u>

- Develop slogans, web page copy and social media posts
- Design logos and brand materials
- Convert text into images to find fresh uses for content

CREATE HIGH-QUALITY CONTENT

- ✓ Draft content for multiple channels and audiences
- Design interactive videos, ads and audio content

76% of AI use by marketers <u>is for</u> <u>creating copy</u>

 Increase productivity to consistently get new content to customers

TAILORED AD EXPERIENCES

71%

of consumers <u>expect personalized</u> <u>interactions</u> from companies

- Analyze data to tailor ads to customer preferences
- Use interactive articles and videos to make personalized recommendations
- Customize email messages and social media posts

BOLSTER BUSINESS STRATEGIES

<mark>89</mark>%

of marketers say <u>constant</u> <u>innovation is key</u> to staying competitive

Automate routine tasks to increase output

- Leverage predictive analytics for personalized offers using purchase history
- Use SEO optimization to deliver content to target audiences

 Increase purchase opportunities by reaching customers on more



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DIAL-IN DELIVERY

High performers fully <u>personalize</u> across **6 channels**, on average

- channels
- Leverage advanced analytics for precise customer segmentation
- Embed high-performing keywords to bring messaging to the right audiences



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